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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 3 April 1989

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Graduate School & University Center
CUNY - Hunter College
Dartmouth College
Eastern Nazarene College
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
Ithaca College
The King's College
LeMoyne College
Long Island University
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
NYU-Graduate School of Business
New School for Social Research - Graduate School
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
St. Joseph's University
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Union College
Vassar College
Wells College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1988, and August 31, 1989. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (March 1, through April 5, 1989) and cumulatively (September 1, 1988, through April 5, 1989). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 3/1/89 THROUGH 4/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 4/5/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
ACCOUNTING	91	1016	$26695	$25509	$28000	$27000	$24000	255	3301	$25992	$25232	$29000	$26500	$22000
BUSINESS ADMIN (INCL MGMT	1	159	18800	21244	*	*	*	71	608	25284	22063	33000	25000	17000
DISTRIBUTION MANAGEMENT	+	2	+	26250				+	41	+	24233			
ECONOM & FINANCE (BANKING	23	342	27370	24295	30500	27000	25000	37	760	25814	23892	30000	26000	20500
HOTEL/RESTAURANT MGMT.	+	35	+	19822				13	101	21154	19786	*	*	*
HUMAN RSRCS (incl LABOR R	+	19	+	23438				+	51	+	22320			
MANAGEMENT INFO SYSTEMS	14	143	27536	26908	*	*	*	24	318	29035	26995	32000	28600	25000
MARKETING/MARK MGMT (RESR	+	208	+	22687				23	686	21957	22314	27000	21000	17000
REAL ESTATE	+	4	+	19750				+	10	+	21573			
COMMUNICATIONS														
ADVERTISING	+	11	+	17302				+	21	+	18229			
COMMUNICATIONS	1	78	18880	20431	*	*	*	3	145	16660	20149	*	*	*
JOURNALISM	1	11	17500	21300	*	*	*	1	41	17500	19261	*	*	*
TELECOMMUN/BROADCASTING	+	7	+	21871				+	16	+	18005			
EDUCATION														
ELEMENTARY EDUCATION	+	71	+	19239				+	155	+	18339			
PRE-ELEMENTARY EDUCATION	+	5	+	19195				+	9	+	16481			
PHYSICAL EDUCATION	+	10	+	17969				+	19	+	18408			
SPECIAL EDUCATION	+	26	+	20125				+	50	+	19923			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	4	26000	22420	*	*	*	1	16	26000	18574	*	*	*
TEXTILES & CLOTHING	2	10	26000	20530	*	*	*	2	36	26000	18860	*	*	*
MERCHANDISING MANAGEMENT	+	8	+	19700				1	15	30000	20173	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	8	+	21138				+	18	+	20385			
LETTERS (incl English, Li	+	23	+	18661				1	58	20800	19118	*	*	*
VISUAL & PERFORMING ARTS	+	8	+	16875				+	27	+	15997			
HUMANITIES - OTHER	+	12	+	21463				+	43	+	21819			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	7	+	21986				+	25	+	20214			
HISTORY	+	12	+	22016				+	25	+	20377			
POLITICAL SCIENCE/GOVT	3	30	30833	22757	*	*	*	3	54	30833	21308	*	*	*
PSYCHOLOGY	+	46	+	16801				+	96	+	17536			
SOCIOLOGY	+	12	+	19853				1	30	14000	19672	*	*	*
SOCIAL SCIENCES-OTHER	+	12	+	20609				+	40	+	19373			
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	73	30800	29295	*	*	*	6	167	29983	29273	*	*	*
AGRICULTURAL	+	9	+	27038				+	15	+	24788			
ARCHITECTURAL	+	8	+	26800				+	14	+	25091			
BIOENGINEERING & BIOMEDIC	+	4	+	31025				1	10	25000	28194	*	*	*
CHEMICAL	32	346	33348	33055	34500	33550	32400	48	882	33203	32906	34500	33100	32000
CIVIL	7	119	26400	27150	*	*	*	18	443	27165	26192	*	*	*
COMPUTER	7	70	29564	30155	*	*	*	12	150	30162	29861	*	*	*
ELECTRICAL/ELECTRONIC	36	493	31920	30480	33800	31730	31000	94	1319	31313	30261	33000	31500	30000

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 3/1/89 THROUGH 4/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 4/5/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
ENGINEERING (continued)														
INDUSTRIAL	3	90	$31667	$30072	*	*	*	4	281	$31550	$29531	*	*	*
MECHANICAL	28	435	30991	30636	$33000	$30750	$29600	79	1362	30798	30399	$33000	$30744	$28000
METALLURGICAL	+	32	+	31041				+	71	+	30056			
MINING (INCL GEOLOGICAL)	+	5	+	29080				+	13	+	26602			
NUCLEAR	5	12	31440	30903	*	*	*	9	17	31656	31091	*	*	*
PETROLEUM	+	8	+	34650				+	70	+	32482			
TEXTILE	+	+	+	+				+	3	+	27333			
ENGINEERING TECHNOLOGY	2	88	30850	27814	*	*	*	10	242	29664	28019	*	*	*
INDUSTRIAL TECHNOLOGY	+	15	+	26186				2	41	27900	25969	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	3	+	25333				+	28	+	22452			
ANIMAL SCIENCES	+	5	+	18340				+	12	+	18592			
PLANT SCIENCES	+	1	+	23000				+	6	+	18547			
NATURAL RESOURCES	+	1	+	21000				+	2	+	21900			
OTHER AGRICULTURAL SCIENC	+	9	+	20495				+	27	+	20708			
COMPUTER SCIENCE														
COMPUTER SCIENCE	12	194	31455	28637	*	*	*	37	551	30365	27895	32400	31000	27000
COMPUTER PROGRAMMING	+	26	+	30100				1	52	33000	28116	*	*	*
INFORMATION SCIENCES & SY	+	48	+	26204				10	142	28182	26308	*	*	*
SYSTEMS ANALYSIS	+	2	+	28000				+	10	+	28460			
HEALTH SCIENCES														
ALLIED HEALTH	+	2	+	21020				+	46	+	23822			
HEALTH SCIENCES	+	1	+	30000				+	24	+	19180			
NURSING	+	13	+	23788				+	93	+	23163			
PHARMACY	+	9	+	29067				+	74	+	35400			
SCIENCES														
ACTUARIAL	2	2	28500	28500	*	*	*	3	8	27168	29913	*	*	*
ARCHITECTURAL & ENVIRONME	+	2	+	29500				+	16	+	25020			
BIOLOGICAL	+	12	+	20303				1	26	26500	1985.	*	*	*
CHEMISTRY	2	15	30950	25593	*	*	*	33	71	32744	28569	34000	33000	31800
GEOLOGY & GEOLOGICAL SCI	+	5	+	22740				+	10	+	22886			
MATHEMATICS	6	34	26583	26822	*	*	*	14	94	28764	25710	*	*	*
PHYSICS	+	1	+	23500				2	8	32006	26594	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	11	+	22655			
TOTALS	281	4531						820	13226					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/1/89 THROUGH 4/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 4/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	92	844	$26849	$26118	$29000	$27000	$24000	244	2791	$25935	$25555	$29000	$26500	$22500
ACCOUNTING (PRIVATE)	3	215	25000	23306	*	*	*	24	583	24359	23628	29500	24500	18500
COMMERCIAL BANKING (CNSMR	+	23	+	21509				1	71	50000	21691	*	*	*
COMMERCIAL BANKING (LENDG	+	27	+	22424				3	69	26333	21982	*	*	*
INVESTMT BANKING (CORP FN	1	8	29500	24397	*	*	*	3	20	27000	24874	*	*	*
INVESTMT BANKNG (M & A)	+	2	+	26750				1	5	27996	28040	*	*	*
INVESTMT BANKG (REAL EST)	+	1	+	19800				1	5	16700	17700	*	*	*
INVESTMT BANKG (SALES & T	+	6	+	24433				+	11	+	22646			
FINANCIAL/TREASURY ANALYS	10	113	28950	25843	*	*	*	23	249	27630	25129	30000	28000	25000
PORTFOLIO MGMT/BROKERAGE	+	20	+	21021				2	32	21000	21441	*	*	*
UNDERWRITING	+	13	+	18930				+	43	+	20224			
MARKETING														
ADVERTISING	+	8	+	21638				3	21	18333	19287	*	*	*
BRAND/PRODUCT MANAGEMENT	+	35	+	22445				4	123	27438	23610	*	*	*
BUYER/MERCHANDISING	4	52	26000	21499	*	*	*	8	196	25625	21968	*	*	*
MARKET RESEARCH	+	20	+	22102				1	54	34008	22753	*	*	*
SALES	4	295	26102	23021	*	*	*	23	765	23426	22945	30000	21000	17000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	7	+	20929				+	21	+	22708			
MEDIA PLANNING	+	2	+	18500				2	13	32650	20504	*	*	*
ON-AIR REPORTING	+	+	+	+				+	2	+	18000			
PRODUCTION	+	7	+	23836				2	21	20000	21615	*	*	*
PUBLIC RELATIONS	+	7	+	20803				2	45	24000	19528	*	*	*
WRITING / EDITING	1	20	17500	21110	*	*	*	2	40	19150	18604	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	7	+	18926				1	19	23866	18537	*	*	*
FINANC,TAXA, MONETARY POL	+	11	+	21561				1	33	30000	21449	*	*	*
ECONOMIC PROGRAMS	+	5	+	20000				1	9	15000	19108	*	*	*
LAW ENFORCEMENT	+	7	+	21175				+	29	+	20683			
MILITARY	+	10	+	21553				3	65	29333	21346	*	*	*
NATIONAL SECURITY	+	1	+	19493				2	10	25409	23430	*	*	*
URBAN / REGIONAL PLANNING	+	2	+	15780				+	12	+	22839			
SOCIAL SERVICES														
ADMINISTRATION	1	36	18800	20070	*	*	*	26	84	24723	22235	33000	24000	17000
COUNSELING	+	12	+	15094				+	29	+	16306			
FUNDRAISING / DEVELOPMENT	+	1	+	16500				+	2	+	20000			
SOCIAL WORK	+	10	+	15230				+	24	+	17184			
ENGINEERING														
BIOENGINEERING	18	23	31809	31213	*	*	*	19	37	31609	31113	*	*	*
DESIGN / CONSTRUCT	10	285	28862	29376	*	*	*	38	907	28310	28543	32500	28500	25000
ENVIRONMENTAL/SANITATION	5	40	29616	28719	*	*	*	6	101	29347	28262	*	*	*
MANUFACTURING/INDUSTRIAL	15	502	31097	30773	*	*	*	34	1406	31271	30586	33000	31350	29750
SYSTEMS / PROGRAMMING	1	41	33000	30326	*	*	*	11	152	32303	29858	*	*	*
POWER SYSTEMS	7	45	31437	30564	*	*	*	21	152	30734	30040	32600	31100	28500
SOFTWARE DESIGN & DEVELOP	8	100	32158	29761	*	*	*	22	198	31525	29651	33000	31850	30000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/1/89 THROUGH 4/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 4/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
HARDWARE DESIGN & DEVELOP	3	57	$30113	$30336	*	*	*	10	142	$30322	$30322	*	*	*
RESEARCH & DEVELOPMENT	17	145	32585	31496	*	*	*	38	357	31627	30793	$33900	$32200	$28200
TESTING	+	44	+	28294				2	146	27500	28498	*	*	*
PROCESS ENGINEERING	16	231	33370	32186	*	*	*	72	851	32404	32019	34000	32500	30600
OTHER ENGINEERING	17	203	32528	30924	*	*	*	29	422	31907	30339	33500	32000	30600
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	4	145	29250	27567	*	*	*	16	472	28688	27106	*	*	*
INFORMATION SYSTEMS	7	94	29429	27043	*	*	*	25	235	29059	26932	31500	30000	25500
SYSTEMS ANALYSIS & DESIGN	2	102	28800	28261	*	*	*	6	241	26867	27792	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	4	8	26750	26125	*	*	*	8	24	25938	26887	*	*	*
AGRICULTURE/NAT'L RESOURC	+	20	+	19926				+	54	+	21454			
ARCHITECTURE	+	3	+	33693				+	22	+	24193			
CONSULTING	17	177	27500	28035	*	*	*	38	391	29316	27682	33689	30000	25000
HUMAN RESRCS /INDUS RELS	+	30	+	20929				2	92	26000	21914	*	*	*
MANAGEMENT TRAINEE	12	244	28166	21389	*	*	*	35	752	25721	21403	32000	25800	19000
MATH/STATISTICIANS	1	5	27000	26576	*	*	*	3	17	30000	23210	*	*	*
NURSES / PERSONAL CARE	+	15	+	23283				+	92	+	23094			
OTHER HEALTH RELATED (EX	+	18	+	24823				+	163	+	27777			
PARALEGAL	+	2	+	23250				+	4	+	21855			
PERFORMING ARTS (ENTERTAI	+	+	+	+				+	3	+	15000			
RESEARCHERS NON-TECHNICAL	1	7	31000	23813	*	*	*	1	14	31000	23746	*	*	*
RESEARCHERS - TECHNICAL	+	5	+	20198				+	15	+	20142			
TEACHING	+	113	+	19385				1	268	27000	18712	*	*	*
TOTALS	281	4531						820	13226					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/1/89 THROUGH 4/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 4/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	60	+	$28569				8	206	$29000	$28624	*	*	*
MBA--NON-TECH	6	105	$31900	33068	*	*	*	8	226	34301	33035	*	*	*
MBA--TECH	2	28	29500	41296	*	*	*	3	63	31867	39325	*	*	*
MS-BUSINESS	+	3	+	32767				1	19	35400	30058	*	*	*
DISTRIBUTION MANAGEMENT	+	+	+	+				+	1	+	30900			
ECONOMICS & FINANCE (BANK	1	11	22000	37019	*	*	*	1	49	22000	35669	*	*	*
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	6	+	31483				+	11	+	30036			
MANAGEMENT INFORMATION SY	+	8	+	27263				+	23	+	29481			
MARKETING/MKTNG MGT (RESE	+	+	+	+				+	15	+	31687			
MERCHANDISING MANAGEMENT	+	+	+	+				+	1	+	21000			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	2	+	24000				+	3	+	26000			
JOURNALISM	+	1	+	22400				+	1	+	22400			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	5	+	19660			
ELEMENTARY EDUCATION	+	5	+	24885				+	8	+	23053			
PHYSICAL EDUCATION	+	+	+	+				+	+	+	+			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	1	+	20000				+	7	+	22212			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	1	+	23107			
LETTERS	+	+	+	+				+	2	+	23250			
VISUAL & PERFORMING ARTS	+	3	+	15000				+	4	+	17000			
HUMANITIES - OTHER	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	2	+	19863			
POLITICAL SCIENCE / GOVT	+	1	+	38400				+	2	+	29200			
PSYCHOLOGY	+	3	+	28167				+	6	+	23333			
SOCIOLOGY	+	1	+	18358				+	3	+	24119			
SOCIAL SCIENCES - OTHER	+	+	+	+				1	6	43704	23473	*	*	*

continued

ECPO REGIONAL Report No. 3 APRIL 1989

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/1/89 THROUGH 4/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 4/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	12	+	$33922				+	16	+	$33762			
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	2	+	34766				+	4	+	33633			
CHEMICAL	3	36	$36233	36381	*	*	*	3	57	$36233	36103	*	*	*
CIVIL	+	35	+	30832				+	59	+	29917			
COMPUTER	7	17	37768	36290	*	*	*	9	32	37075	35686	*	*	*
ELECTRICAL/ELECTRONIC	2	91	39516	35808	*	*	*	12	185	36654	35653	*	*	*
INDUSTRIAL	3	16	36700	34238	*	*	*	4	31	38775	34890	*	*	*
MECHANICAL	7	71	33680	35044	*	*	*	10	146	34596	35135	*	*	*
METALLURGICAL	1	5	31800	35400	*	*	*	1	20	31800	34287	*	*	*
MINING & MINERAL	+	+	+	+				+	6	+	31257			
NUCLEAR	+	1	+	37200				+	1	+	37200			
PETROLEUM	+	7	+	37657				+	19	+	39097			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	4	+	27428			
HEALTH SCIENCES	+	+	+	+				+	7	+	21837			
NURSING	+	+	+	+				+	1	+	25000			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	21800				+	2	+	22400			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	3	+	22905			
CHEMISTRY	+	9	+	34031				+	20	+	32614			
COMPUTER SCIENCE														
COMPUTER SCIENCE	4	41	37499	37405	*	*	*	10	83	36350	35707	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	5	+	31582				+	30	+	30540			
MATHEMATICS (INCL ACTUARI	+	1	+	34000				2	13	32506	29557	*	*	*
PHYSICS	1	1	29000	29000	*	*	*	1	2	29000	30508	*	*	*
POLYMER	+	+	+	+				+	4	+	30330			
TOTALS	37	589						74	1409					

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 3/1/89 THROUGH 4/5/89

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	7	114	$45929	$46065	*	*	*
MBA--TECH	+	33	+	47039			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	16	96	46325	45356	*	*	*
MBA--TECH	3	47	43667	49158	*	*	*
OVER 4 YEARS							
MBA--NON-TECH	32	109	46563	47095	$56000	$50000	$29000
MBA--TECH	3	50	43667	50008	*	*	*
TOTALS	61	449					

CUMULATIVE PERIOD 9/1/88 THROUGH 4/5/89

NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
8	189	$45813	$43185	*	*	*
1	55	41300	47240	*	*	*
16	179	46325	44005	*	*	*
3	96	43667	49967	*	*	*
32	180	46563	45075	$56000	$50000	$29000
3	85	43667	49909	*	*	*
63	784					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 3/1/89 THROUGH 4/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 4/5/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	+	+	+	+				1	4	$59500	$51125	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	3	+	$29333				+	6	+	35517			
HUMANITIES & SOCIAL SCIENCES														
ECONOMICS	+	+	+	+				+	+	+	+			
ENGLISH	+	+	+	+				+	1	+	20000			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	2	+	41500				+	4	+	32500			
SOCIOLOGY	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	+	+	+	+				+	7	+	50711			
CHEMICAL	+	31	+	47702				+	55	+	46889			
CIVIL	+	+	+	+				+	2	+	31200			
COMPUTER	+	+	+	+				1	2	48000	52500	*	*	*
ELECTRICAL/ELECTRONIC	+	9	+	46646				+	16	+	44170			
MECHANICAL	+	4	+	44200				+	4	+	44200			
METALLURGICAL	+	1	+	52000				+	3	+	47073			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	1	+	43400				+	1	+	43400			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	25	+	43793				+	48	+	43463			
GEOLOGICAL SCIENCES	+	2	+	31536				+	4	+	33468			
MATHEMATICS	+	+	+	+				+	+	+	+			
PHYSICS	+	4	+	43548				+	7	+	42456			
POLYMER	+	+	+	+				+	2	+	42900			
TOTALS	+	82						2	166					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
ACCOUNTING	25888 237 34100/22000			19000 1					26000 3
BUSINESS ADMIN (INCL MGMT	27020 5			44500 2		27500 2	30500 2		19000 2
ECONOM & FINANCE (BANKING	26000 6			20567 3	29111 9	28000 1		29000 2	23500 4
MANAGEMENT INFO SYSTEMS	26167 6						28583 3	32750 4	
MARKETING/MARK MGMT (RESR		17000 1			25000 1	25000 1	21000 1	17000 1	19667 3
MERCHANDISING MANAGEMENT								30000 1	
LETTERS (incl English, Li								20800 1	
POLITICAL SCIENCE/GOVT					30750 2			31000 1	
CHEMICAL								33345 2	
CIVIL								27300 4	
COMPUTER	27167 3					33800 1		30750 4	
ELECTRICAL/ELECTRONIC	31000 1					31450 4	31980 3	31013 15	
INDUSTRIAL	27000 1								
MECHANICAL					27996 1			33996 1	
ENGINEERING TECHNOLOGY	32000 1								
INDUSTRIAL TECHNOLOGY								27000 1	
COMPUTER SCIENCE	31000 1				31000 1	32650 2	28000 3	28938 8	
COMPUTER PROGRAMMING							33000 1		
INFORMATION SCIENCES & SY						30750 2	27221 6	27000 1	
ACTUARIAL	27000 1								
CHEMISTRY							31896 1		
MATHEMATICS	28500 2				30000 1		31500 1	25500 2	
PHYSICS							32011 1		

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BUSINESS ADMIN (INCL MGMT			29333 3		18000 2			17000 1	
ECONOM & FINANCE (BANKING	24750 2		21167 3		26000 1				
HOTEL/RESTAURANT MGMT	20000 2	21200 10							
MANAGEMENT INFO SYSTEMS			25500 1						
MARKETING/MARK MGMT (RESR					24000 2				
COMMUNICATIONS					18980 1				
JOURNALISM								17500 1	
HUMAN ECOLOGY (HOME ECONO					26000 1				
TEXTILES & CLOTHING					26000 2				
SOCIOLOGY				14000 1					
INFORMATION SCIENCES & SY								30000 1	
ACTUARIAL			27252 2						
MATHEMATICS			24333 3						

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						28273 3	22326 1		35000 1
BUSINESS ADMIN (INCL MGMT	29000 1	24000 2	24500 4	20714 7	27000 1	26429 7	26667 3	29000 3	21000 1
HOTEL/RESTAURANT MGMT.				23000 1					
MARKETING/MARK MGMT (RESR			23333 3	19000 3				21000 1	
COMMUNICATIONS						10000 1			
AEROSPACE & AERONAUTICAL			30000 1			25500 1			
BIOENGINEERING & BIOMEDIC	25000 1								
CIVIL		25000 1					26777 6		
ELECTRICAL/ELECTRONIC			32733 6	29000 1		23210 3	29300 1		
INDUSTRIAL	36000 1								
MECHANICAL			31100 4			25343 2			
NUCLEAR			33100 1						
ENGINEERING TECHNOLOGY			25500 1						
COMPUTER SCIENCE								25000 1	
CHEMISTRY	33600 1								

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					25800 1		24500 1		
BUSINESS ADMIN (INCL MGMT	18800 1		29000 1		24667 6	15000 1	21000 1	22333 3	
MARKETING/MARK MGMT (RESR						20000 1		24000 2	
COMMUNICATIONS								21000 1	
AEROSPACE & AERONAUTICAL					30250 2				
CHEMICAL								31000 2	33615 24 35000/32600
CIVIL						28000 1	28500 1	25667 3	33000 1
COMPUTER					33840 1				34400 1
ELECTRICAL/ELECTRONIC					30912 5				33118 8
MECHANICAL					29427 10		31433 3	30400 2	32633 3
NUCLEAR					30250 2				32400 1
ENGINEERING TECHNOLOGY							28433 3	31200 1	
INDUSTRIAL TECHNOLOGY					28800 1				
COMPUTER SCIENCE					30730 2				31200 1
BIOLOGICAL				26500 1					
CHEMISTRY									32611 16

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	27310 1			27500 1				26000 2	29500 1
BUSINESS ADMIN (INCL MGMT	26576 7								
ECONOM & FINANCE (BANKING	25500 2	26500 1							
MANAGEMENT INFO SYSTEMS	29000 6	28200 1	3900 2						
MARKETING/MARK MGMT (RESR	30000 1							30000 1	
AEROSPACE & AERONAUTICAL		31600 1							
CHEMICAL		33100 1		33900 1	28500 1		32750 2	33120 10	32700 2
COMPUTER	32000 1			23408 1					
ELECTRICAL/ELECTRONIC	31773 3	31563 33 35000/30400	30800 3		30960 1			31610 5	
MECHANICAL	30400 2	31464 21 37200/29700	30800 3	33000 1	29705 10		33100 1	32271 7	30240 1
NUCLEAR		31780 5							
ENGINEERING TECHNOLOGY		29881 3						33000 1	
COMPUTER SCIENCE	32286 7	30642 11							
CHEMISTRY		32418 5	32325 4		32500 1				34025 4
MATHEMATICS	31500 1	32175 4							
PHYSICS			32000 1						

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
ACCOUNTING						33400 2
BUSINESS ADMIN (INCL MGMT				25000 1		23100 2
ECONOM & FINANCE (BANKING						26300 3
MANAGEMENT INFO SYSTEMS						27600 1
MARKETING/MARK MGMT (RESR		17000 1				
AEROSPACE & AERONAUTICAL						32300 1
CHEMICAL		33600 1				33540 2
CIVIL				27600 1		
ELECTRICAL/ELECTRONIC						31680 2
INDUSTRIAL				31600 2		
MECHANICAL		34008 1	32000 1			29896 5
CHEMISTRY		33300 1				

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 4/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
BACHELOR - NON TECHNICAL	25919 254 34100/22000	17000 1		28283 6	29042 12	27000 4	27958 6	28780 10	22417 12
BACHELOR - TECHNICAL	28650 10				29665 3	31822 9	29479 16	29858 38 34100/26600	

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS -	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BACHELOR - NON TECHNICAL	22375 4	21200 10	25286 7	14000 1	22998 9			17250 2	
BACHELOR - TECHNICAL			25501 5					30000 1	

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	29000 1	24000 2	24000 7	20455 11	27000 1	25438 11	25582 4	27000 4	28000 2
BACHELOR - TECHNICAL	31533 3	25000 1	31492 13	29000 1		24303 6	27138 7	25000 1	

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	18800 1		29000 1		24829 7	17500 2	22750 2	22667 6	
BACHELOR - TECHNICAL				26500 1	30171 23 33840/28500	28000 1	29729 7	28875 8	33134 55 35000/31800

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27549 17	27350 2	33900 2	27500 1				27333 3	29500 1
BACHELOR - TECHNICAL	31830 14	31469 84 37200/29800	31464 11	30103 3	29924 13		32867 3	32528 23 34000/32000	33106 7

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
BACHELOR - NON TECHNICAL		17000 1		25000 1		27438 8
BACHELOR - TECHNICAL		33636 3	32000 1	30267 3		31222 10

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	25959 234 34100/22000	25938 14		19000 1					21000 1
BUSINESS ADMIN (INCL MGMT	23667 3	22000 5	50000 1	30000 2					26747 6
ECONOM & FINANCE (BANKING	27467 3	22300 5			25500 2		16700 1		28792 12
MANAGEMENT INFO SYSTEMS	28500 2								
MARKETING/MARK MGMT (RESR									25000 1
POLITICAL SCIENCE/GOVT									29500 1
ELECTRICAL/ELECTRONIC	31000 1								
INDUSTRIAL	27000 1								
MECHANICAL						27996 1			
COMPUTER SCIENCE									31000 1
MATHEMATICS					30000 1				23000 1

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT		UNDERWRITING		ADVERTISING		BRAND/PRODUCT		BUYER/MERCHAND		MARKET RESEARC		SALES		DESIGN/GRAPHIC		MEDIA PLANNING	
ACCOUNTING													30000	1				
BUSINESS ADMIN (INCL MGMT	17000	1					29000	1	27333	3			23000	8				
ECONOM & FINANCE (BANKING	25000	1							26000	1			18750	2				
HOTEL/RESTAURANT MGMT.													19000	1				
MANAGEMENT INFO SYSTEMS							35750	1										
MARKETING/MARK MGMT (RESR					17000	2	22500	2	19000	1			20833	6				
COMMUNICATIONS					21000	1												
HUMAN ECOLOGY (HOME ECONO									26000	1								
TEXTILES & CLOTHING									26000	2								
COMPUTER													23408	1				
ELECTRICAL/ELECTRONIC													30367	3				
MECHANICAL											34008	1	28800	1				
COMPUTER SCIENCE																	33800	1
INFORMATION SCIENCES & SY																	31500	1

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BUSINESS ADMIN (INCL MGMT		23000 1	25000 1				15000 1		29333 3
MARKETING/MARK MGMT (RESR		17000 1	23000 1			30000 1			
JOURNALISM				17500 1					
LETTERS (incl English, Li				20800 1					
ELECTRICAL/ELECTRONIC					23866 1				

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR		URBAN / REGION		ADMINISTRATION		COUNSELING		FUNDRAISING /		SOCIAL WORK		BIOENGINEERING		DESIGN / CONST		ENVIRONMENTAL/	
ACCOUNTING	40818	1																
BUSINESS ADMIN (INCL MGMT					25884	19									15000	1		
HOTEL/RESTAURANT MGMT.					23000	3												
MARKETING/MARK MGMT (RESR					22667	3									25000	1		
COMMUNICATIONS	10000	1																
SOCIOLOGY					14000	1												
AEROSPACE & AERONAUTICAL															28500	1		
CHEMICAL													33574	5	32400	1	33540	2
CIVIL															26690	13	27250	4
ELECTRICAL/ELECTRONIC													30960	5	30031	9		
INDUSTRIAL													32000	1				
MECHANICAL													30985	7	27311	4		
NUCLEAR													29000	1				
ENGINEERING TECHNOLOGY															29516	5		
CHEMISTRY															33600	3		

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	21000 1						23000 1		
MANAGEMENT INFO SYSTEMS						28200 1		31200 1	
AEROSPACE & AERONAUTICAL			30000 1			28550 2	32000 1	32300 1	
BIOENGINEERING & BIOMEDIC						25000 1			
CHEMICAL	33100 1		28500 1			33714 6		33383 22 34900/33000	32709 9
CIVIL						33000 1			
COMPUTER				31800 3		33840 1			33800 1
ELECTRICAL/ELECTRONIC	31751 7	32293 8	31417 12	32133 3	30903 7	32724 9		31567 7	32200 4
INDUSTRIAL					31200 1				
MECHANICAL	30977 15	30696 1	30260 5		27850 2	30429 7		31535 20 37200/29500	31018 10
NUCLEAR			33100 1			31033 3			32425 4
ENGINEERING TECHNOLOGY	31560 2		25500 1						28444 1
INDUSTRIAL TECHNOLOGY	28800 1								
COMPUTER SCIENCE				31316 14		31567 3			
INFORMATION SCIENCES & SY				31662 2				30000 1	
CHEMISTRY	32899 7	33150 2				31774 4		32767 16	
MATHEMATICS								32400 3	
PHYSICS								32000 1	

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR		INFORMATION SY		SYSTEMS ANALYS		ACTUARIAL		AGRICULTURE/NA	ARCHITECTURE	CONSULTING		HUMAN RESRCS /		MANAGEMENT TRA	
ACCOUNTING															26537	3
BUSINESS ADMIN (INCL MGMT	25000	1					23000	1			32050	2	26000	2	23125	6
ECONOM & FINANCE (BANKING	25000	1			21500	1					26600	5			26667	3
HOTEL/RESTAURANT MGMT.															20778	9
MANAGEMENT INFO SYSTEMS	25000	1	28500	7	27600	1					28444	9			36600	1
MARKETING/MARK MGMT (RESR							23000	1							23667	3
COMMUNICATIONS															18980	1
MERCHANDISING MANAGEMENT											30000	1				
POLITICAL SCIENCE/GOVT															32000	1
CHEMICAL											33689	1				
COMPUTER			31000	2							28375	4				
ELECTRICAL/ELECTRONIC			30851	7							30246	7			32867	3
INDUSTRIAL											36000	1				
MECHANICAL											33996	1			31475	4
ENGINEERING TECHNOLOGY											32000	1				
INDUSTRIAL TECHNOLOGY											27000	1				
COMPUTER SCIENCE	30222	9	26500	4	31600	1					29000	4				
COMPUTER PROGRAMMING	33000	1														
INFORMATION SCIENCES & SY	27000	2	26500	2	23000	1					27000	1				
ACTUARIAL							27168	3								
BIOLOGICAL			26500	1												
CHEMISTRY															31800	1
MATHEMATICS	25000	1	31500	1	28750	2	26667	3								

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
PHYSICS		32011 1							

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT								27000 1
POLITICAL SCIENCE/GOVT						31000 1		
ELECTRICAL/ELECTRONIC	31500 1							
MATHEMATICS	29250 2							

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 4/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25970 242 34100/22500	24359 24 40300/18500	50000 1	26333 3	25500 2		16700 1		27690 21 32500/25200
BACHELOR - TECHNICAL	29000 2				30000 1	27996 1			27000 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
BACHELOR - NON TECHNICAL	21000 2		18333 3	27438 4	25625 8		21972 18		
BACHELOR - TECHNICAL						34008 1	28662 5		32650 2

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BACHELOR - NON TECHNICAL		20000 2	24000 2	19150 2		30000 1	15000 1		29333 3
BACHELOR - TECHNICAL					23866 1				

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BACHELOR - NON TECHNICAL	25409 2		24723 26 42000/17000					20000 2	
BACHELOR - TECHNICAL							31609 19	28771 36 34300/25480	29347 6

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	21000 1					28200 1	23000 1	31200 1	
BACHELOR - TECHNICAL	31583 33 35000/30000	32303 11	30734 21 33100/28500	31525 22 34400/30000	30322 10	31720 37 34884/29600	32000 1	32421 71 37200/30600	31907 29 34400/30600

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
BACHELOR - NON TECHNICAL	25000 3	28500 7	24550 2	23000 2			28418 17	26000 2	23850 27 36600/19000
BACHELOR - TECHNICAL	29538 13	29276 18	28025 4	26917 6			30043 21 36000/27000		32038 8

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL						31000 1		27000 1
BACHELOR - TECHNICAL	30000 3							

AVERAGE SALARY OFFERS APRIL 1989 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 3/1/89 THROUGH 4/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
MBA--NON-TECH	31281 5			37000 1					45000 1
MBA--TECH	29500 2								

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH					36000 1				
MBA--TECH									36600 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
MBA--NON-TECH						
MBA--TECH						